

**“ Manufacturers Competing in a Global
Market: The Cost Burden from
Washington”**

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Manufacturing Strengths:

12% of Gross Domestic Product

- 80% > Retail
- 62% > Construction, Mining and Agriculture
- 150% > Transportation and Utilities

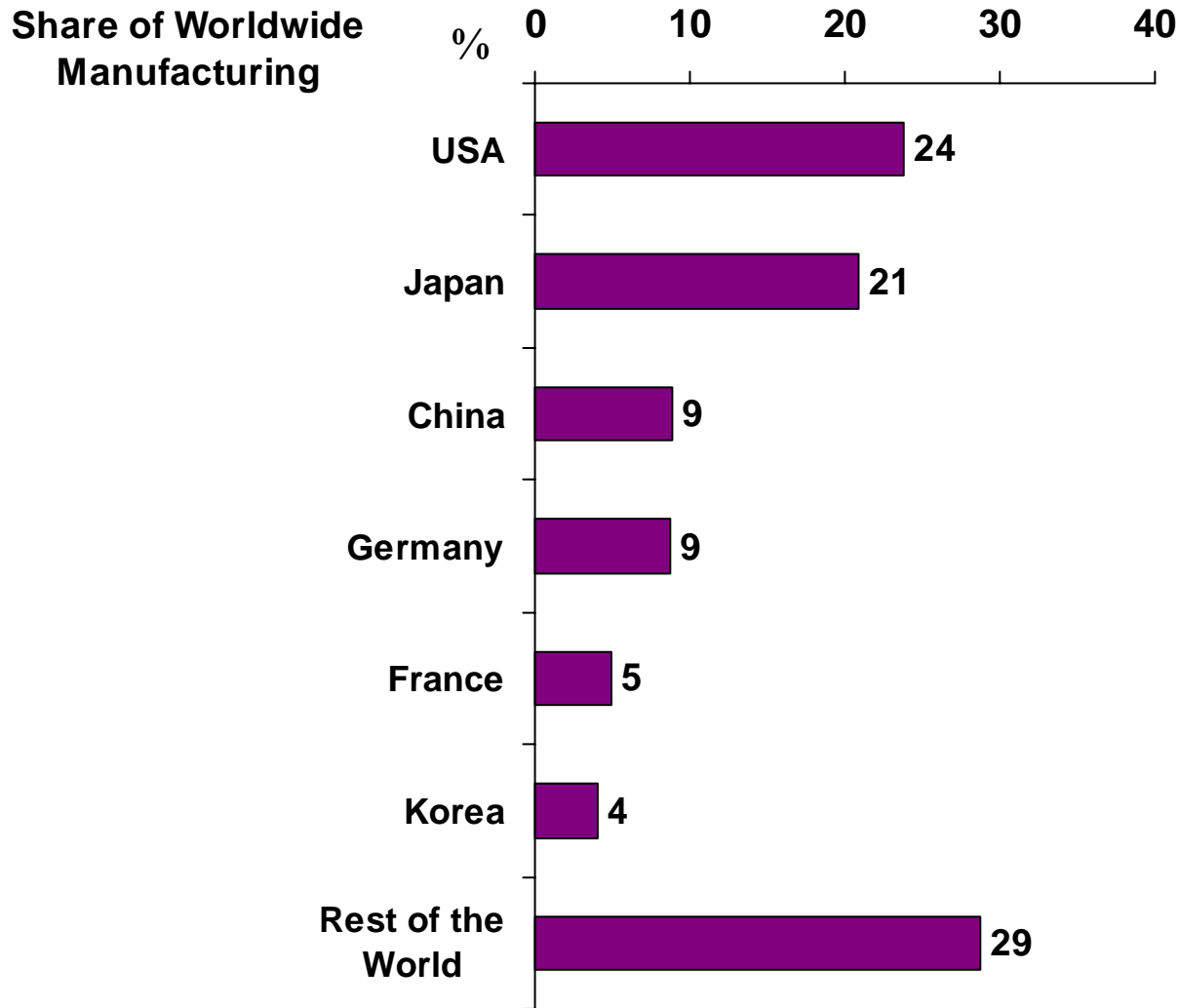
Standing alone, it is:

- The world's 8th largest economy
- Larger than the economies of:
 - Spain
 - Canada
- Equal to Mexico and India combined

- Manufacturing is responsible for nearly two-thirds (62%) of all U.S. exports of goods and services.
 - Agriculture: \$60 billion/yearly
 - Manufacturing: \$60 billion/monthly
- Three fifths of all industrial R & D
- The majority of all patents

- Manufacturing employs 14 million people

U.S. is Leader in Manufacturing



Manufacturing Challenges

1. Reduce the cost of doing business
2. Level the playing field
3. A tax system that encourages innovation and investment
4. A workforce ready for the 21st Century Workplace

1. Reduce The Cost Of Doing Business

- 31.7% Cost disadvantages vs. Our trading partners/competitors
- Non-Wage Costs
- Doesn't include cost of Workplace Regulations
- Highest Pollution Abatement Costs in the World
- 2nd Highest Corporate Tax Rate in the World
- Highest Natural Gas Prices in the World
- Highest Tort Costs in the World

Energy Costs

Supply/Demand:

- Natural Gas: 420 Trillion Cubic Feet
- Coal: Exceeds World's Oil Resources
- ANWR
- Nuclear

Tort Costs

-2% of GDP

-Larger than the economies of:

Hong Kong

Hungary

Vietnam

Venezuela

Portugal

Peru

Algeria

Israel

Romania

Ireland

Czech Republic

Morocco

Denmark

Nigeria

Chile

Kazakhstan

Norway

Singapore

Finland

Belarus

.....and 173 others

2. Level Playing Field

- Vis a vis China, this means:
 - No currency manipulation
 - Respect for intellectual property
 - No illegal subsidies
 - Compliance with all WTO rules
- More Free Trade Agreements

Challenges

- The “Card Check” Bill: S. 1041
- The Case Against Democracy

The Problem

Lean Not Spoken Here



Solutions

Take Action

Tell your story:

- Health Care
- Energy
- Taxes
- Compliance Costs

Solutions

1. Reduce Cost of doing business
 - Taxes
 - Regulations
 - Legal Costs
 - Energy
2. Level Playing Field:
 - Open New Markets
3. “Which is More Important?”
4. Stand Out of Our Light

- “Just because you do not take an interest in politics doesn’t mean politics won’t take an interest in you.”

-Pericles

- “The penalty that good men pay for not being interested in politics is to be governed by men worse than themselves.”

-Plato

- “We in America do not have government by the majority. We have government by the majority who participate.”

-Thomas Jefferson

Contact

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